



Introducing

Virgin Media – East

Goscote **FTTP**

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A little introduction...

We believe in digital that **makes good things happen for people**, communities and businesses. We will do everything we can to ensure technology is a force for good. This is why we're committed to providing **the best guidance, support and services**.

As the **UK's first provider** of all four broadband, TV, mobile phone and home phone services, we will champion this cause with everyone, from our people to politicians and even our competitors, who can help make sure that our collective digital future is **good for everyone**.

Our growing cable network – the result of **multi-billion pound private investment** – already delivers ultrafast broadband to over half of all UK homes, with speeds of up to **200Mbps**, as well as market leading connectivity to thousands of public and private sector organisations across the country.

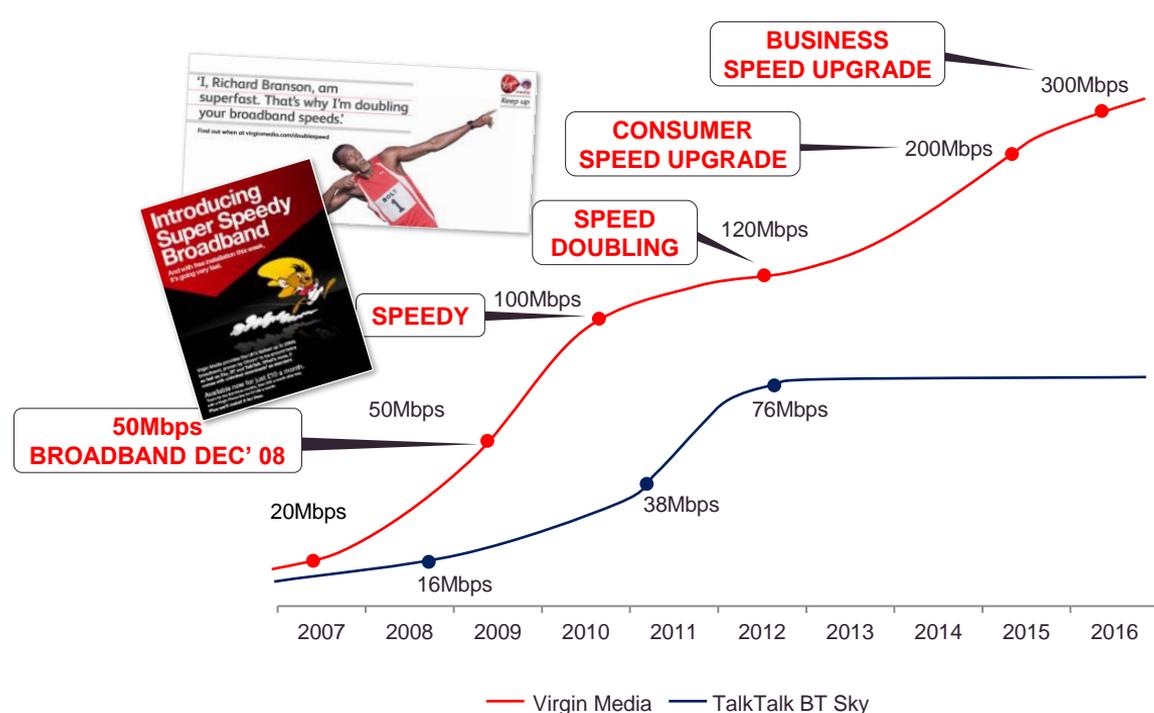
We continue to evolve what is the most advanced interactive television service in the country, bringing together broadcast TV, thousands of hours of TV On Demand and the best of the web in a single set-top box powered by TiVo®. **We were even the first to offer HD TV and 3D On Demand** to millions of British households.

Virgin Mobile was launched over a decade ago **as the world's first virtual mobile network** and we're also one of the largest fixed-line home phone providers.

Today, **Virgin Media is a part of Liberty Global plc**, the world's largest international cable company. Together Virgin Media and Liberty Global **serve 24 million customers across 14 countries**, helping connect people to the digital world and enabling them to discover and experience its endless possibilities.



Our network is our strongest asset and we've transformed the UK and Ireland's broadband market



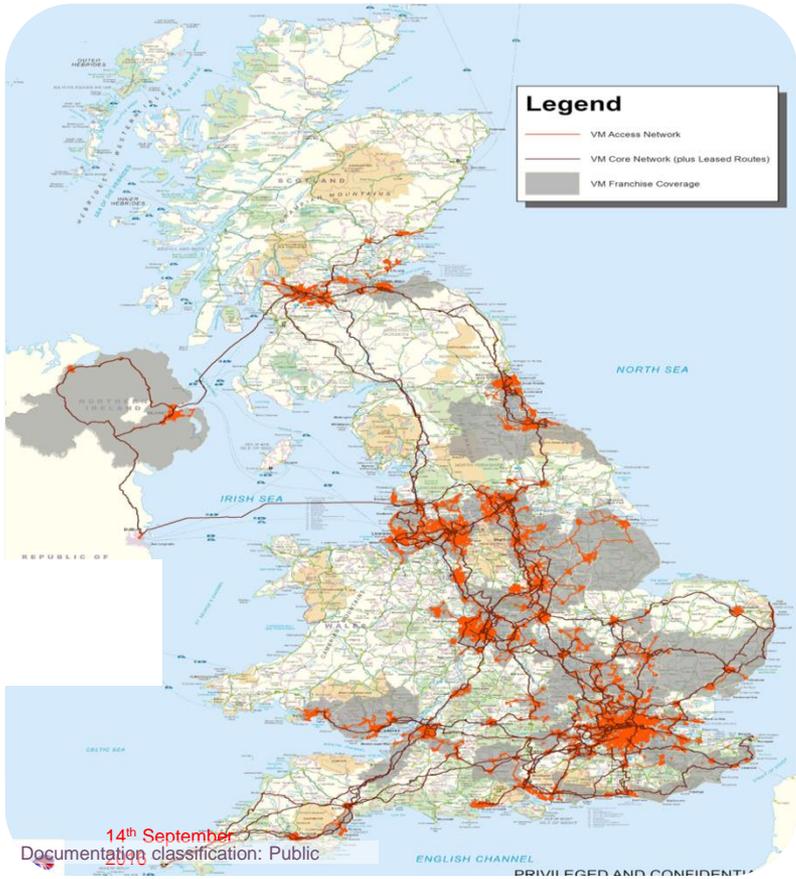
200 Mbps
Fastest widely available consumer broadband speeds

300 Mbps
Fastest widely available business broadband speeds

SEE THE INTERNET IN A WHOLE NEW LIGHT

Virgin Media

Building on strong foundations



- Privately funded network operator – acquired by the Liberty Global group in 2013
- 100,000km of existing fibre and 170,000km of duct servicing 12.8m premises and 85% of UK business
- Cable network delivering speeds of 200Mbps – more than 6 times the UK average for residential
- Completed first FTTP build in 2015



Ultrafast broadband

Experience a whole new way to connect to your music and movies with VIVID 200, our next generation optical fibre.

Album downloads
in 5 seconds?
Our cables can.



Movie downloads
in under 5 minutes?
Our cables can.



Ultrafast speeds for the
whole house to get online?
Our cables can.



The magic in our cables, DOCSIS® 3 tech

These blistering speeds are possible because we use a totally different cable from Sky and BT. That's why Virgin Media has been named by industry regulator Ofcom as the fastest broadband network for the 13th consecutive time.



Unmissable TV

- Up to 245 channels at home, including the much-loved Sky ones. Over 130 on the go
- Box Sets galore – plus the best way to watch Netflix (subscription required) on your telly through TiVo®
- Love sport? Virgin Media is the only place to enjoy Sky Sports and BT Sport in one package.

More telly on the go than any other UK provider

With our award-winning Virgin TV Anywhere app, plus Sky Movies and Sky Sports apps, your customers have access to over 120 live TV channels on their laptop, tablet or smartphone wherever there's WiFi.



sky MOVIES

sky SPORTS

BT Sport

This year we've won lots of awards for our services



How's this for a trophy cabinet?



uSwitch
BEST BROADBAND
PROVIDER
WINNER 2016



uSwitch
BEST BROADBAND,
TV & HOME PHONE
WINNER 2016



uSwitch
BEST CUSTOMER
RATED BROADBAND
WINNER 2016



uSwitch
BEST TV
CONTENT
WINNER 2016



uSwitch
BEST TV
PROVIDER
WINNER 2016



uSwitch
FASTEST
BROADBAND
WINNER 2016



Lightning



Project Lightning

The Numbers

£3bn

Investment

4m

Business and
Residential
Premises
added

5yr

Completed by
2019

6k

New jobs
created

£8bn

Increase to
GDP

We're investing in our network

INVESTMENT

£3bn

New investment
(around triple the UK
government's BDUK investment)



6000



Direct jobs



1000

Apprenticeships



800

Professionals



1400

Engineering



3800

Construction

4m

Extra premises connects



ECONOMIC EFFECT



£5.3bn

Economic activity
(indirect jobs & spending)



£1.6bn

Consumer
benefit from
faster broadband



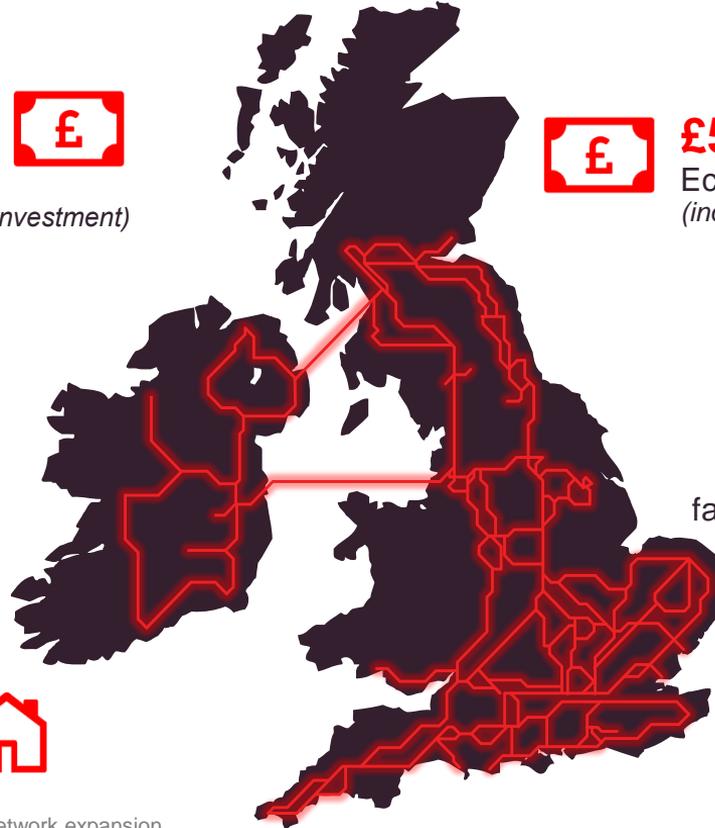
£100m

Productivity
benefits



£650m

Consumer
benefit from
greater choice

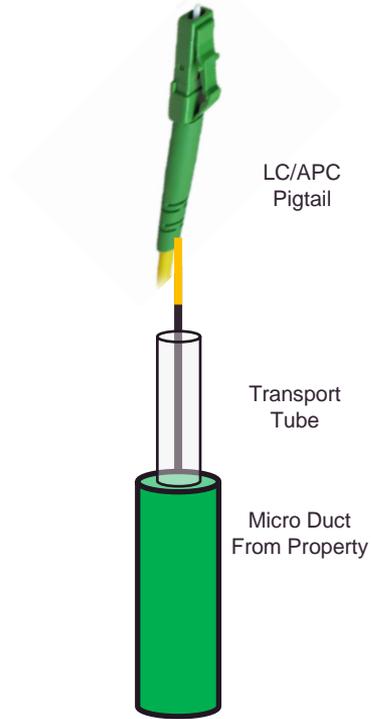


Source: Oxera - Economic benefits of VM investment in network expansion

FTTP – Fibre to the Premises



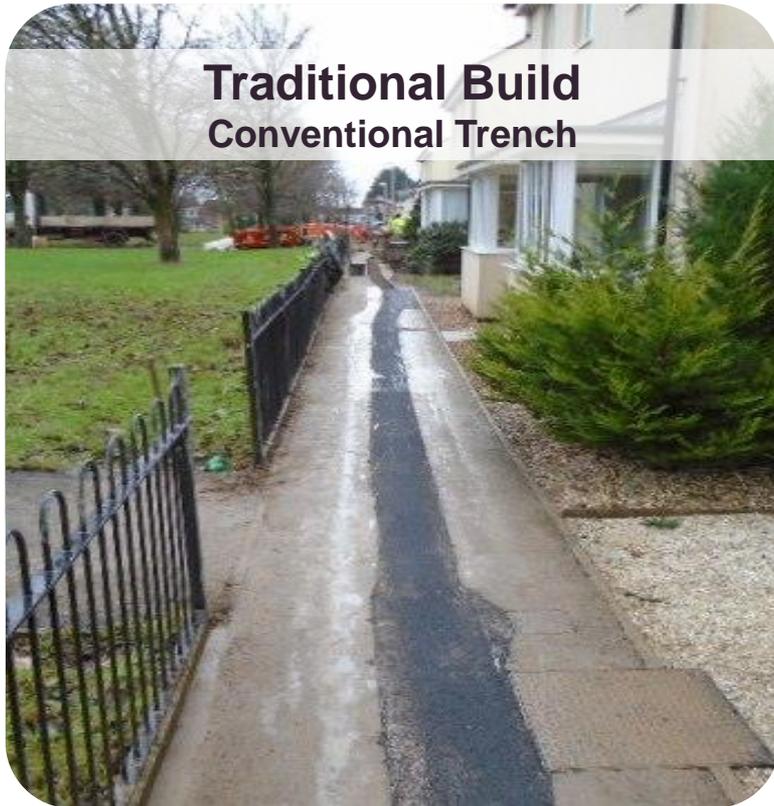
FTTP – Fibre to the Premises A new way to Build



Typical Cabinet Internals



FTTP – Fibre to the Premises Leaving a smaller footprint



FTTP – Fibre to the Premises

A new way to Install

Install – Blowing



Install – In Progress



Completed Install

FTTP – Fibre to the Premises Trench Comparison



**Traditional Dig
96mm duct**

**Narrow Trench
8mm microduct**

Private Roads – “We want to include you too”

What does this mean for you?

There's no cost to you for works Virgin Media need to do and your residents get choice for **Multi Media services!**



Granting us the permission required means:



Your residents get **award winning** ultrafast broadband speeds and services.



Maintenance of installed Virgin Media equipment will be at **no cost to you**.



Future proofing your buildings by enabling an ultrafast internet connection.



Make your building **more desirable** and **increased occupier satisfaction** through greater bandwidth allowing for better multi device access.



We are working with many **Commercial Providers** throughout the UK – we are **experts in delivering**.



What does this mean for you?...



Granting us the permission required means:



We can provide an **Special Lightning offer** if your residents take up our services following pre-wire, please contact us for more details.



We are a **trusted brand**, we fully maintain all our own equipment and replace materials like for like when we install.



We will design a **bespoke process** of how we work together to have a **minimal impact on your time**.



Estimated Programme of works

Feb – April 2017

Street that we aim to connect to our Fibre optic network.

* Please note this estimated and could change due to different factors*

Street names

Thatcher's Corner

Pedlar's Way

Fletcher's Way

Fletcher's Way Footpath

Forester's Row

Woodman's Chase

Cooper's Nook

Saddler's Close

Saddler's Close Footpath

Archer's Green

Shepherd's Walk

Ploughman's Lea

Farrier's Way

Farrier's Way Footpath

Thresher's Walk

Keeper's Croft

Watergate

Chestnut Way

Clover Walk/Broomfield Footpath

Clover Walk

Street names

Broomfield

Carver's Path

Tailor's Link

Tinker's Dell

Tinker's Dell Footpath b/h houses

Squire's Ride

Minstrel's Walk

Long Furrow

If you need assistance or want to raise an issue regarding the street works who do you contact?

1. Step one we always advise residents to speak to the work gangs on site. They have a supervisor for the area who will resolve any issues there and then. We feel this is the best resolution for the fastest response for any street work complaints that you come across within your Community.
2. If this route of escalation is unsuccessful or there is no visible work gang on your street to report issues when they arise, we then advise you to contact our help line on **0870 888 3116 Option 3**. The helpline will then contact the contract partner who are performing the street works and they'll also make sure that Virgin Media's delivery and compliance engineers aware of the potential issue so it can be resolved and overseen.
3. You can also email us for free ExpansionWorks@virginmedia.co.uk Please provide your address details and a contact method to reply back to you.

Other Information

- All residents should receive a notification letter before we starts as courtesy.
- Residents who have a service strip outside of their home will receive a second letter





**Thank you
Any Questions**